**SHARAD SINGH**

**Summary:**

* Analyst with extensive exposure to financial management reporting, IT Business analysis requirements, Business intelligence, Labor planning, budgeting and business plan creation.
* Completed Funds management (FM Module) project implementation in SAP by organizing business needs into technical requirements. Collaborate with business management and technical teams while testing and going live.
* SAP based product standard costing, releasing activity rates from business plan, run settlement cycles and setup allocation rules. Master data and hierarchy creation. Created internal orders, WBS Elements, profit centers, and cost centers as needed.
* Lead company’s global process of Budget uploads in Oracle’s Essbase system. Create loading profiles and test scenarios to ensure accuracy of loaded data and Essbase’s internal computation logic.
* Data Warehouse Business Intelligence (BI) Analytics and SQL Data reporting to ensure data integrity, analyze trends and achieve benchmarking.
* Created multiple VBA and SQL based automated tools to create efficiencies for the operations team at Amazon fulfilment centers.
* Actively Created flow diagrams, Enhancing communication with upper management, clients and team members to achieve desired results.
* Conducted Market Research and competition analysis for Event Notification processes of leading banks. Assisted in reviewing and creating a Style guide for PINACLE® Web at PNC bank.

**Columbian Chemicals Co. / Birla Carbon USA** (World’s leading producer of Carbon Black) **04/15/2015 - Present**

*Sr. Financial Analyst*

* *Management Reporting* - Responsible for the coordination and completion of monthly CMIS (Chairman’s Management Information system) reporting package, investigate variances in SAP and report reasons, support schedules and analysis involving market segments and top customers.
* *Business Review* - Coordinate completion of monthly business review and related supporting documentation and management comments.
* *Support Cash forecast and treasury actions* - Identify sources and application of funds for operating needs and support the company’s debt facilities.
* *Coordinate Quarterly Bank Reporting* - Coordinate the completion of quarterly bank reporting including bank covenants incorporating management comments.
* Assist in the completion of Annual Reports – Develop Schedules, investigate variances in SAP and incorporate management comments.

**Amazon.Com** (World’s largest online retailer and a Fortune 50 company) **10/07/2013 – 03/21/2015**

*Financial Analyst II*

* Labor planning, maintaining metrics models and provide financial analysis to help identify cost reduction opportunities.
* Created multiple VBA and SQL based automated tools to help daily/weekly reporting. .
* Provide analytical support for facility costs and Collect / analyze quantitative data from the manufacturing process paths used in measuring site productivity.
* Participate in month end close, tracking/reporting of the employee variable compensation program, auditing invoices from temporary agency, and validating financial savings from Kaizen improvement projects.
* Communicate results to controller and other department leaders and maintain data integrity.
* Volunteered as nights Outbound Gift wrap Area Manager for 2013 peak at IND1.

**Welspun Pipes Inc.** (World’s leading large diameter pipe manufacturing co.) **03/27/2008 – 10/04/2013**

*Sr. Financial Analyst*

* *Management Reporting:* Supervise preparation of Management Information Report (MIRs) on a monthly, Quarterly and yearly basis and presenting it to the global corporate leadership.
* *SAP Oversight:* Create and maintain cost center and profit center structure for NA regional reporting. Computing activity rates from annual business plan and quarterly review of these rates. Ensure settlement of internal and production orders, create allocation and settlement rules in consultation with the controller.
* *Support production planning and master data creation*: Setup new BOM products based on recommendations from technical and business excellence team. Controlling creation of master data based on requirements. Created internal orders, WBS Elements, profit centers, cost centers and production orders.
* Supply Chain Management - Negotiate and award contracts including contractual terms and payments. Spearhead Cost reduction efforts for identified high consumption materials and lead creation of new material codes in SAP system.
* Purchasing and contract management for expansion project in excess of $100M. Analyze data and periodically report Budget Vs Actual including forecasts for expected expenses.
* Managed all logistics, supply chain and financial aspects to timely dismantle an Australian pipe mill for installation at Little Rock. This mill was established and successfully rolled the product in Dec 2012.
* Data modeling for product pricing and support marketing for bids.

*Financial Analyst*

* *Business Plan (BP)*: Prepare yearly BPs with annual sales revenue in excess of $300M and monitor monthly BP achievement and explain variances to the local management.
* *Budgeting*: Prepare yearly budget and ensure budgetary cost control through preparation of periodic conversion cost and Budget Vs Actual.
* *Profitability Analysis*: Create projected and actual profitability analyses of all the projects awarded to Welspun. Compare the two to evaluate performance and monetary control.
* *SAP Funds Management*: Successful functional implementation of Fund Management Module in SAP since 2011 FY for plant wide budgetary control.
* *Project Monitoring System*: Monitor project expenses by creating and monitoring WBS (Work Breakdown Structures) in SAP Project System Module.
* *Inventory Management:* Monitor expenses in SAP; Production and consumption of raw materials, consumables and spares. Maintain standard costs, run allocation cycles and perform WIP calculations for month end closing.
* *Conversion Cost:* Present weekly conversion cost and identify cost reduction opportunities across the plant.

**Veitsch Radex America** (A subsidiary of RHI-AG, World’s largest refractory producer) **06/04/2007 – 03/21/2008**

*Financial Analyst*

* Analyst for Sales team overseeing sales of refractories to all Steel mill accounts in North America.
* Participate in price negotiations, quantify effects on existing contracts and propose pricing.
* Marginal analysis of Sales; advise sales team of their monthly margins and reasons if required.
* Investigate unusual margins in RDW (Refractory Data Warehouse) and Profitability Analysis (COPA) reports.
* Create monthly Sales report using SAP database to track and trend inventory buildup and accounts receivables.
* Assist in yearly budgeting process and broadcast monthly rolling forecasts for each account and track Cost per Ton (CPT) business.
* Support onsite sales efforts at Cleveland Arcelor-Mittal plant.

**PNC Bank** (Consultant for Prithvi Information Solutions) **05/08/2006 – 11/24/2006**

*Business Analyst Intern*, Treasury Management *08/01/2006 – 11/24/2006*

* Analyzed business requirements for PINACLE® Web to incorporate Operator Profiles for PFPC and other clients.
* Conducted Market Research and competition analysis for Event Notification processes of leading banks.
* Assisted in reviewing and creating a Style guide for PINACLE® Web.

*Business Analyst Intern*, Wealth Management *05/08/2006 – 07/31/2006*

* Executed test scripts for web-based automation of trust account coding and administrative reviews.
* Assisted in updating SQL based business rules for business process automation project.

**G-CAD Technologies Ltd., New Delhi, India 03/15/2003 – 05/31/2005**

A startup company that provided technological consultation and ran training institutes.

*Assistant Finance Manager 02/01/2004 – 05/31/2005*

* Time Bound administrative evaluation of key result areas of the team and prepare associated increment table.
* Assist in product and service pricing for new customers.
* Involved in a state level project to create Electoral Photo Identity Cards (EPICs) for over 600,000 voters.

*Engineer (Systems and Interpretation) 03/15/2003 – 01/24/2004*

* Assisted in development of pricing models for training services by combining quantitative and qualitative inputs.
* Provided assistance and interpreted satellite-relayed data for public and private sector organizations.
* Customer support on technical issues by forming a liaison between technical team and customers.

**Jubilant Organosys, Noida, India 09/1/1999 – 02/28/2002**

*Engineer Trainee*

* Assist in preparation of Material safety Data Sheets (MSDS).
* Assist in documenting various Active Pharmaceutical Ingredients (APIs) properties and uses.
* Assist in quality audits and maintain related records.

**Traxon (India), New Delhi, India Summer Intern 1998**

* Training with the Electronic Data Interchange (EDI) department.

**Skills**

* Hyperion and Essbase financial Management experience.
* SAP experience in FICO, MM, SD and PM modules.
* Business Requirements Analysis and testing.
* Statistical tools: SPSS, SAS and Crystal Ball Risk Analysis
* Financial Data Modeling and MS Office Suite. Knowledge of Macros and VBA Coding.
* Completed RABQSA certified ISO 9001:2008 Internal Auditor training.

**Education**

**Master of Business Administration 08/09/2005 – 04/27/2007**

Major: Information Systems. Joseph M. Katz GSB, University of Pittsburgh.

**Bachelor of Technology 01/15/1996 – 06/26/1999**

Major: Electronics and Telecommunications. M.J.P Rohilkhand University